



CMI Level 5 Certificate in Professional Consulting

Course Brochure

‘Solution Focused — Return on Investment Driven’

CMI Level 5 Certificate in Professional Consulting through the Results Driven Group

Introduction

As more and more of us have to act as internal or external consultants, it is imperative that you have the correct tools, skills and knowledge to deliver the role effectively in your organisation.

The essence of management consulting is to help a client obtain information and advice which leads to a real and lasting solution to a problem.

Consultants think, analyse, brainstorm, cajole and challenge organisations to become even better by adopting new ideas.

Great consultants are able to step into ambiguous, sometimes hostile situations and sense what changes need to be made.



Great consultants are driven by ideas and a strong desire to have a positive impact on a client.

This course provides a practical toolkit for both internal and external consultants, helping you to operate effectively as a consultant in any environment in the public, private or third sector.

Enhance your professionalism and credibility by undertaking the CMI Level 5 Certificate in Professional Consulting with the Results Driven Group.



Programme outline

CMI Level 5 Certificate in Professional Consulting

Programme objectives

Understand how to develop a common understanding with a consultancy client of their problems/opportunities

Understand how to work with a client to agree solutions to their problems/opportunities

Understand how to plan the implementation of solutions

Understand how to support a client in implementing solutions

Understand how to develop a client's capacity and competence to implement and sustain solutions

Understand how to work with a client to measure and evaluate performance

Programme content

How to establish with the client the nature of the problem/opportunity to be addressed

Evaluating approaches for gathering information that may impact upon the problem or opportunity

Confirming with the client the nature of the problem/opportunity in light of the analysis of information

Evaluate different approaches for generating solutions

Appraise processes for evaluating different solutions

To be able to appraise processes for developing a business case for a chosen solution with clients

How to evaluate implementation methods

To be able to evaluate approaches for developing an implementation plan

To be able to evaluate risk management strategies for the implementation

Evaluate approaches for developing a communication strategy for the implementation

Evaluate approaches for supporting the implementation of solutions with different types of clients

To be able to appraise methods for monitoring the progress of the implementation

Evaluate methods and tools for managing the resources required to implement and sustain solutions

Evaluate methods and tools to identify and develop the new knowledge,

skills and competences required to implement and sustain solutions

How to evaluate methods and tools to support the client and the client's organisation to develop and adapt to culture changes required to sustain solutions

To be able to evaluate methods and tools for transferring to the client expertise

Appraise approaches for identifying key measures of performance

Evaluate processes for establishing performance targets with the client

Evaluate processes for monitoring performance with the client

Evaluate processes for evaluating performance with the client



Client testimonial

“Constantly being challenged during the course made me think outside of my comfort zone – to be challenged in such a way was thought provoking and inspiring”

Senior Manager – Construction Company

Programme delivery dates

The programme will take place in London on the following dates

This is a 5 day programme delivered over a 5 month period and all of the training will run from 09:30 to 16:00. The programme dates are:

Programme 1

9th May 2017

26th May 2017

9th June 2017

29th June 2017

14th July 2017

Next steps

If you want to enrol on the course or have any queries then please call us on 0845 094 0587 or on 07951 212 186 or fill in a registration form online or email us on info@resultsdrivengroup.co.uk

The Cost

The programme cost including, programme delivery, registration, accreditation and certification is £1595 + VAT per delegate.

Flexible payment terms

If you are self-funding then a 30% deposit will be taken on booking, which will secure your place on the course

For the balance it is then possible to set up a 7 payment plan by direct debit or credit card for the remaining balance

In house delivery options

We can deliver this program in house, contact us for further details.